

THE POWER OF INDEPENDENCE



MAEM MISSION STATEMENT

Our mission is to offer the best alternative spare parts for various types of marine equipment.

We serve you The Smart Value: high quality spare parts manufactured by MAEM from the wide range of raw materials supplied by verified and approved makers. As a company with many years of experience, qualified staff, a modern production plant, our own Research and Development Centre, we aim to provide service and meet customer needs professionally and adequately to technical and market requirements. From just a small office, we have developed into the efficient manufacturing and logistics centre employing around 160 people.

The choice is yours... Think Smart... Think MAEM...

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NO COMPROMISE



PRECISION

Quality at MAEM is overseen by two departments responsible for control and technical support. The inspection process makes use of two precision CMMs which take advantage of TouchDMIS measurement software developed and approved to ensure that the results for each and every production batch are repeatable. Also used is an optical microscope as well as numerous control and measuring devices, supervised by cyclical calibrations and checks. An electronic measurement card helps to archive the results, which makes it easy to verify the inspection results. An X-ray spectrometer is used in the materials verification process, and for rubber products, tests are performed for resistance to oil, water and pressure at increased temperatures.

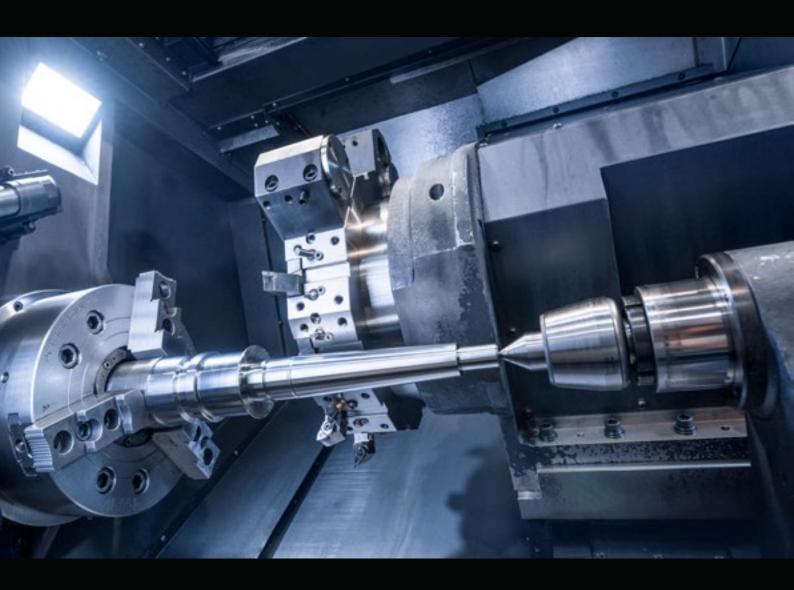
THE ART OF REVERSE ENGINEERING

MANUFACTURING

MAEM has adequate resources – including state-of-the-art processing centres and auxiliary machinery, tools and technological expertise – to efficiently manufacture critical spare parts that meet the highest standards of precision and accuracy. Thanks to the efficient management of machine workload and the three-shift work schedule of high-calibre specialists operating them as well as stocks of the necessary raw materials and tools, we are able to ensure the uninterrupted availability of key products and respond swiftly to the increased needs of our customers. Continuous investment in developing the capabilities of the machine park, testing modern tools and the use of the most advanced CAM software enables us to continually improve the machining process and expand our product range to include more and more technologically challenging parts.

Just to make perfect products in the end...









NOTHING TO HIDE

LOGISTIC CENTRE AND PRODUCTION FACILITY

Warehousing, Completing, Shipping

The management of more than 26,000 different items is possible thanks to a modern warehouse infrastructure and a constantly improving ERP system. Each part is stored according to the FIFO principle. The order packing process is carried out with the use of scanners based on the proprietary MAEM application. The data collected in the course of these processes allow to fully verify each completed item from the moment of warehouse acceptance to the order dispatch.

MAEM. Smartly organised... Smartly manufactured... Perfectly fitted...

MORE THAN CUSTOMER

DAILY CUSTOMER SERVICE

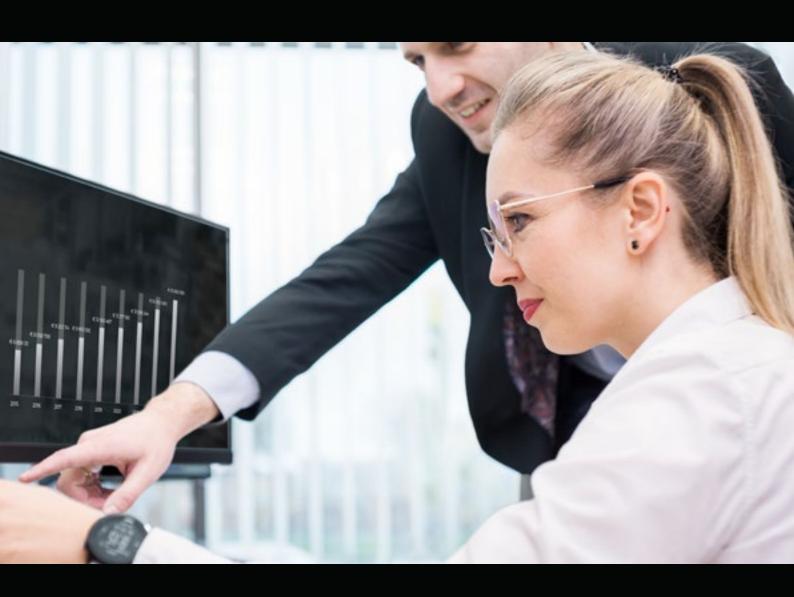
MAEM's customer service department carries out its day-to-day operational work through direct contact with customers, responding to their needs and providing them with support on various issues related to each of the company's products.

Among the key principles that guide us in our operations are:

- the swiftness of response to any customer queries,
- quality in the sense of making the best possible offer,
- efficiency in solving customer problems thanks to Technical Support,
- the availability of modern solutions, such as the Webshop self-quoting system.

Our commitment to maintaining the highest standards in communication and customer service allows us to build and develop effective and long-term partnerships in the thriving area of the maritime industry.





THE SMART VALUE





MAEM. Unique combination of excellent quality and reasonable price.

We do our best to propose our customers the most competitive offer on the market. It is widely believed that something competitively priced is of questionable quality. At MAEM, we follow one general rule: no compromise in quality. And we never save on quality.

So, how can we offer our alternative parts at such competitive prices?

This is a result of the company complete independence, our innovative business approach and the implementation of the latest management methods. In effect, we can follow our own, autonomous pricing policy.

Using MAEM alternative parts, you will definitely get The Smart Value.

Separators





MAEM produces alternative spare parts for separators:

- Alfa Laval
- Westfalia
- Mitsubishi NEW!



Low Pressure Oil Pumps and Centrifugal Water Pumps

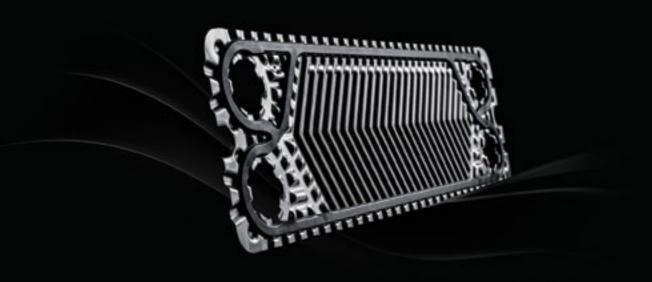


MAEM produces a complete range of alternative spare parts for the following pumps:

- IMO (ACD, ACE, ACP, ACG, LPD, LPE, ACF),
- Alfa Laval (ALP),
- Allweiler (BAS, SPF, SPZ, TRD, TRF, TRE, ZAS, ZASV),
- Kral (K, R),
- Desmi (NSL, Modular S).



Fresh Water Generators





MAEM produces a complete range of alternative spare parts for:

- Nirex Fresh Water Generators (JWP, JWSP, DPU, DPU-2, Aqua, Dolphin) including Salinometers,
- Gea Westfalia Sea Water Distillers SWD (10, 15, 20, 25, 30).

Spare parts for Self Cleaning Filters





MAEM produces a complete range of alternative spare parts for self cleaning filters:

- Moatti FM (150/152/180/280) & T160,
- Boll&Kirch NEW.





MAEM produces a complete range of alternative spare parts for UV sterilizers:

- Ueberall (UBK, UVK, UBM),
- Alfa Laval (UVK, UBK, UBM, AOT),
- Westfalia (WUV),
- Aquafine (UVK),
- Trojan Technologies (UVK),
- Jowa (UV1-UV5),
- Wallenius (AOT).

Rehardening Filters



MAEM produces a complete range of alternative spare parts for rehardening filters:

- Jowa F2 (F75-2 F2000-2),
- Westfalia WRF (WRF 325 WRF 550),
- Ueberall URF (URF-325 URF-550),
- Alfa Laval pH Filter (1,5 5,0).

Steam / Oil Heat Exchangers





MAEM produces complete alternative brazed plate heat exchangers:

- Alfa Laval (CBM),
- Westfalia (SWEP).

As well as alternative replaceable gaskets for Alfa Laval plate heat exchangers.

Tank Cleaners





MAEM produces a complete range of alternative spare parts for tank cleaners:

- Gunclean Toftejorg NEW,
- Scanjet Marine NEW.

COMING SOON

Alternative spare parts for compressors:

- Sperre.

All will be manufactured in MAEM soon!



If you need more information please contact us. We will be glad to assist!

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Alternative (non-genuine) spare parts produced by MAEM are manufactured according own technological documentation. MAEM has no associations and/or claims to be associated with the manufacturers of genuine spare parts. For more detailed information about the entire product range, please visit our website: https:// maem.com.

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